



ValuCompass

Charting a Course for More

- Business Clients
- Greater Revenue
- And Increased Value for You and Them

- Fast
- Engaging
- Purposeful
- Profitable

**With a Full-Access, 60-Day
Free Trial!**



DISCOVER

Our door-opening DISCOVER assessment is your prospecting tool designed to get you in front of business owners and close those engagements rapidly.

Taking only ~20 minutes to complete, it provides CEOs with information they've never seen before, but which they wish they knew. This is what gets them excited to work with you.

Once you've completed just a few DISCOVER assessments you'll be a master at presenting it for:

- Marketing & prospecting,
- One-on-one interviews with prospective business owner clients,
- Executive team alignment exercises (highly sought after),
- Group marketing and presentations to a room full of CEOs,
- And our "1% Budget Talk" which frees up the purse strings from business owners for consulting engagements.

NAVIGATE

While our door-opening assessment reveals a lot about the areas of a business that are handicapping its enterprise value, NAVIGATE closes that door by digging deep into those problems and results in a checklist of editable, prioritized tasks.

Therefore, for issues highlighted in DISCOVER you'll find that NAVIGATE provides you concrete solutions and templates, negating the fear of not knowing what to do with DISCOVER revelations. In so doing, it gives you ideas for long-term engagements but these can easily be adapted to your current processes and expertise.

- Help the business owner work on the business, not just in it.
- Demonstrate forward-facing prescriptions for enhanced business value with a predictable ROI, highlighting your value and expertise.
- Access our value-adds which bring clarity to business owners and revenue to you.
- Lock out the competition.

NETWORK

As a business consultant you'll be enrolled in our expert network, providing you with lead generation opportunities. As requests come in for people with your background, we'll pass your name along.

The network also has a collaborative bench of subject matter experts to help you with tasks outside your expertise; sales & marketing, legal, financial, HR, etc, whatever you may need to move engagements along.

VALUCOMPASS for Business Consultants

More than a software, it's a comprehensive system for business and revenue enhancement.

60-Day Full-Access Free Trial!

No obligation, no CC required.

- Full Success Training
- Support & Webinars
- Marketing Material
- Get it, Use it, Earn More on Our Dime & Time!

For more information, contact support@valucompass.com, or [click here](#) to schedule a demo!



We're Flexible! We offer a powerful enough system to be a full end-to-end solution for client engagement and retention, but flexible and open enough to augment your own processes while showcasing your particular expertise.

Select all or some of what ValuCompass offers at any time, for any individual client.

High Prospect Engagement:

"I get a 60-80+% closing ratio using DISCOVER, depending upon whether they are a cold prospect or referral."
Denver Consultant & User

Lock Out the Competition by Providing:

- A forward-facing ROI to your clients.
- Unique assessments that quickly provide indeniable value.
- A readily assembled but customizable "game plan" for moving the business forward.

Marketing Materials for:

- Prospecting,
- Lead Generation and
- Client Engagement

Value-Add Engagement Opportunities:

- Executive Team Alignment
- Financial Analysis And Market/ Industry Trends
- Due Diligence Reports For Clients In Transition.

Full Support:

- One-on One Onboarding
- Ongoing Training and How-To Webinars
- Success Coaching

Group Prospecting Opportunities:

For those who like to present their services and expertise to a room full of CEOs, we can provide a complete system. Turn multiple prospects into clients in an hour.

With Differentiators like our "1% Budget" that easily frees up business owner purse strings and boosts your revenue.

ValuCompass: Useful for Both Growth or Transition Situations, but Especially Powerful for Your Own Professional & Revenue Growth!

Goal:

1. To help privately held businesses and their owners optimize business value, whether for growth or transition, by connecting them with consultants who have a purposeful, engaging system,
2. And to provide those owners with a forward-facing view of their future with a predictable ROI when working with you.

To that end, we've put together a comprehensive system of support, on-going training, fast prospecting, valuable client interactive task lists which point the way toward greater enterprise value, and engagement opportunities - all that was born out of decades of:

- Boots on the ground experience with business owners,
- Ongoing development of one-of-a-kind, easy to use assessments with highly engaging and valuable reporting,
- A network of other professionals for lead generation & supportive expertise.

Learn About Our Free Trial!

ValuCompass is offering a free, full-access, 60-day trial. Get in, receive training, use it to your benefit on our dime and time - no catch, no commitment, no credit card required.

To learn and see more, just click below and schedule a convenient time!

Schedule Now!

Or Contact: support@valucompass.com